

ALAMO1

# Statement of Qualifications



10843 Gulfdale

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[www.alamo1.com](http://www.alamo1.com)

# ALAMO1

## MISSION STATEMENT

*“Alamo1 provides quality services, with safe and professional solutions to meet each client’s budgeting and scheduling requirements. We are committed to developing new and innovative approaches to successfully complete all of our projects by applying the latest technologies to achieve compliance with all regulatory requirements and standards while seeking the most cost-effective solutions for our clients.”*



## CONTENTS

About Alamo1  
Professional Services  
Environmental Protection and Recycling  
Qualifications, Experience and Equipment  
Licensing and Certifications  
Partial Client List and Major Projects Completed  
Key Personnel

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# ABOUT ALAMO1

Alamo 1, a San Antonio, Texas based company with offices along the Gulf Coast, began as a commercial demolition company serving the Central Texas Region and procured a variety of heavy equipment to meet varying project needs and demands. Our personnel have emerged from areas focusing on the response needs of the environmental, chemical, and petroleum industries. The company services have expanded rapidly due to recognition that the new and ever changing environmental regulations would have a significant effect on all industrial and waste activities.

Alamo 1 is a full service environmental contractor that specializes in industrial construction, demolition, remediation, abatement, technical services, waste transportation, emergency response, recycling, health, and safety compliance. Our employees create and utilize innovative technologies to improve employee safety and reduce customer costs. We provide turnkey services for a variety of project scopes. The company's permanent staff includes highly motivated professionals who specialize in various fields, such as remedial technology, waste management, remedial action implementation, project management, and closure services. Alamo1's professional staff has extensive experience related directly to the environmental field. The education and technical training of Alamo 1 personnel covers the full range of environmental disciplines and assures our customers thorough consideration of all critical environmental aspects key to each project.

For almost two decades, our personnel have developed their respective areas of expertise to create one of the leading contractors in the Southwest. Today, Alamo1 has expanded operations to include the entire state of Texas and the Gulf Coast.



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# PROFESSIONAL SERVICES

## FIELD SERVICES

Hazardous Materials Remediation  
Hazardous Waste Transportation and Disposal  
Facility/Site Closure  
Demolition  
Post-Disaster Decontamination and Restoration  
Underground Storage Tank Removal  
Oil Spill Cleanup and Refinery Service  
Oil Field Service  
Petroleum Recycling  
Sludge Removal and Solidification  
Vacuum Truck Service  
Roll-Off Boxes  
Asbestos Management  
Chemical Lab Packing and Disposal  
Environmental Construction

## ABATEMENT

Asbestos Abatement  
Mold Remediation  
Lead Abatement  
Sealing Documentation  
HEPA Vacuuming  
Interior Demolition  
Disinfecting

## CONSTRUCTION

Site Work/Space Planning  
Laying Foundation  
Metal Building Construction  
Carpentry  
Drywall  
Tape and Float  
Painting  
Installation of Acoustical Ceilings  
Flooring  
General Contracting  
Renovations  
Job Order Contracting

## REMEDIATION SERVICES

Pond Closures and Capping  
Large/Small Scale Excavation  
Hydro-Excavation  
Air Spading  
Hazardous/Non-Hazardous Waste Stabilization  
UST Removal  
Tank Cleaning  
Pipeline/Terminal Facility Maintenance  
HDPE Installation  
Waste Water Treatment  
Hazardous/Non-Hazardous Waste Transportation  
and Disposal  
Drum Removal and Recovery

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# PROFESSIONAL SERVICES

## REMEDIATION SERVICES (cont)

Over Pack Projects  
Sludge Removal and Solidification  
Landfill Construction and Closure  
Site Assessment and Characterization  
Treatability Studies  
Bench-Scale Testing  
Full-Scale Implementation  
NORM Projects

## TECHNICAL SERVICES

Environmental Audits  
Site Investigations  
Remedial Design  
Remedial Action Management  
Regulatory Compliance  
Facility Operations Consulting  
Contingency/Pollution Prevention Audits  
and Plans  
Oil Pollution Prevention Audits and Plans  
Atmospheric Testing  
Health and Safety  
Permitting  
Risk Management

## EMERGENCY RESPONSE

Chemical and Oil Spill Response  
Emergency Planning and Response Audit

Liquid Product Transfer  
Industrial Fire/Explosion Response  
Abandoned Waste Disposal  
Chemical Disposal, Neutralization and  
Stablization  
Neutralization/Absorption/Stabilization  
Compressed Gas and Liquid Product Transfer  
Sampling of Hazardous and Non-Hazardous  
Waste Streams  
Spill Prevention Surveys  
Reactive and Explosives Disposal

## DEMOLITION

Initial Planning  
Budgetary Advice  
Handling and Removal of Asbestos or  
Hazardous/Contaminated Materials  
Plant and Equipment Salvage  
Plant and Structural Dismantling  
Excavation  
Site Remediation and Preparation

## MUNICIPAL SOLID WASTE

Commercial Waste Removal  
Industrial Waste Removal  
Residential Waste Removal  
Construction Waste Removal  
Long/Short Term Bin Rental

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# PROFESSIONAL SERVICES

## MUNICIPAL SOLID WASTE (cont)

Concrete Bins

Sludge Bins

Rubble Bins

Landscaping Bins

Other Specialized Services

## SPECIALIZED TRUCKING

Heavy Haul

Lowboy Trailers

Flatbed Trailers

Step Deck Trailers

Extendable Trailers

Multi-axle Trailers

## TECHNICAL TRAINING

Hazardous Waste Site Operations (HAZWOPER)

Emergency Response Training

Confined Space Entry

Bloodborne Pathogens

Infection Control During Construction

Hazard Communication Training

Associated OSHA Training

Operator Equipment Training

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# ENVIRONMENTAL PROTECTION AND RECYCLING

Alamo1 emphasizes recycling of as much materials as possible from all of its operations. We dismantle simple to complex structures quickly, safely, and with minimal environmental impact. This is always our main goal on all activities. These are some examples of recycling services that Alamo1 provides within each division.

## Recycling:

- Reduces disposal volumes
- Reduces transportation costs
- Conserves natural resources
- Secures our competitive pricing on all demolition projects

## DEMOLITION DIVISION

Most of the demolition debris that is recovered at each project is then classified and transformed into reusable materials. This process allows us to provide our customers with cost effective solutions, quality, and efficiency.

## PETROLEUM DIVISION

Alamo1 collects; stores and processes used oil and other hydrocarbons for their calorific value. We also collect used oil filters for recycling.

## REMEDIATION DIVISION

Oil impacted soils are bio-treated and regenerated to render them reusable as backfill.

## CONSTRUCTION DIVISION

All the shrubs and brush generated on site clearing operations is mulched and composted for recycling into nature.

Alamo1 has four plant facilities where waste recycling activities occur.

San Antonio, TX      Eagle Pass, TX  
Giddings, TX

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# QUALIFICATIONS, EQUIPMENT AND EXPERIENCE

For almost two decades, we have continued to expand resources, capabilities and technologies. The efforts culminating in the formation of Alamo1, a premier full-service environmental services contractor servicing Texas and the Gulf Coast. Alamo1 combined the history, experience, education and energy of the region's finest environmental professionals to address environmental service issues facing businesses, industries, as well as governments.

Alamo1 follows strict quality control and assurance plans on all projects. The quality control activities regularly taken by the project team continually improve quality at every phase of the project. The quality control and assurance program includes provisions for standards, testing, inspecting, identifying as well as corrective actions and documentation controls. Our multi-phase quality control inspections insure adherence to specifications and project requirements. This approach includes inspections of work elements during preparatory, initial and follow-up phases.

**EQUIPMENT** Company assets include a transportation fleet, heavy equipment, emergency response and spill containment equipment, scientific field instrumentation, and equipment for all levels of personnel protection.

**INSURANCE AND BONDING** Alamo1 maintains a comprehensive portfolio of insurance coverage, including Contractors Pollution Liability, MCS 90 for hazardous waste transportation, professional liability, general liability, workers compensation, automobile and other special coverages. In addition to extensive insurance coverage, Alamo1 maintains substantial bonding capacity.

**SAFETY** As part of Alamo1's commitment to safety, we maintain a staff of safety professionals with backgrounds in chemical engineering, industrial hygiene, environmental protection, accident prevention and protection, indoor air quality and ventilation, ionizing and non-ionizing radiation, and remediation. Alamo1 promotes safe work practices via intensive and continual worker training, strict enforcement of the written safety program.

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# QUALIFICATIONS, EQUIPMENT AND EXPERIENCE

**INFORMATION TECHNOLOGY** Alamo1 maintains a staff of information technology professionals to maintain and improve the company's information systems.

**OFFICES** Alamo1 maintains offices in Texas, Florida and all along the Gulf Coast . We are headquartered in San Antonio, Texas.

**OWNERSHIP** Alamo1 is a privately held company chartered in Texas.



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# LICENSING AND CERTIFICATIONS

U.S.D.O.T. Haz Mat Certificate of Registration	SIC for Petroleum and Petroleum Products
Solid Waste Registration, Texas	SIC for Sanitary Services
Used Oil Registration, Texas	SIC for Local Trucking without Storage
E.P.A. Handler	SIC for Lubricating Oils and Greases
Sludge Transporter	SIC for Wrecking and Demolition
R.R.C.T., Oil and Gas Waste Hauler	
R.R.C.T., RRC Operator	
R.R.C.T., Reclamation	
Asbestos Contractor License, Colorado	
Asbestos Contractor License, Florida	
Asbestos Contractor License, Louisiana	
Asbestos Transporter, Texas	
Asbestos Contractor, Texas	
Asbestos Master Certified Remediator	
Mold Remediation Contractor, Louisiana	
UST Contractor	
Underground Storage Tank License, Texas	
LPST Corrective Action Specialist	
BLDGDEMOL License	
NAICS for Remediation Services	
NAICS Solid Waste Collection	
NAICS Hazardous Material Collection	
NAICS Solid Waste Combustors and Incinerators	
NAICS Non-residential Property Management	
NAICS for Support for Transportation	
NAICS for Petroleum Bulk Stations	
NAICS for Petroleum Bulk Stations and Terminals	
NAICS for Petroleum Products Wholesalers	

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# CLIENT LIST

A.T.C. - Baton Rouge  
Beck Group  
Bison Constructors, Inc.  
Bridge Terminal Transport, Inc.  
Brooks Development Authority (Brooks City Base)  
Cadence Contract Services  
C.F. Jordan  
CH2MHill  
C.O.I. Enterprises  
Concept Builders  
Control TFS  
DBSA  
ENSR  
Environmental Chemical Corp.  
Environmental Construction  
Flint Hills Resources, L.P.  
Geo International, L.L.C.  
Guido Brothers Construction  
H.E.B.  
Harcros Chemicals  
Holder Construction  
Hunt Building Company, Ltd  
Imperial Construction  
Koch Pipeline  
L.C.R.A.  
M&M Contracting  
Motiva  
Orion Construction  
Penco Construction  
Phil Howry Co.  
Quest Consulting, Inc.  
Robles & Sons  
St. Lauren Investments  
San Antonio Housing Authority  
Schneider National Inc.  
Shaw Environmental & Infrastructure  
SIVE Construction  
Texas Department of Transportation  
Toyota Manufacturing Inc. Texas  
U.R.S. Corporation  
Vaughn Construction  
Weston Solutions  
Yantis Corp.  
Valero

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# KEY PERSONNEL

Our professional staff includes registered environmental professionals, safety specialist, geologist and chemists. With more than 200 employees on staff, employees are available to respond to incidents and spills of both hazardous and non-hazardous materials. All of our response and field personnel are trained in emergency response, hazardous materials handling, incident command and confined space entry and rescue. We maintain additional personnel to assist with emergency and non-emergency response, project cleanup, and scheduled remediation projects. Individual certifications and resumes are available upon request from the corporate office.

## ALEX SALAS - PRESIDENT, CEO

As President and Chief Executive Officer, Mr. Salas provides leadership for the organization's growth and performance at its highest level. He manages all aspects of the company, including its activities and the relationships between the company, its clients, government, industry, community and employees. Mr. Salas develops operating policies and procedures and directs the work of all department managers. He also implements and monitors the budget, monitors the quality of the company's services and ensures maximum client satisfaction. He also secures and protects the company's assets, including facilities and equipment.

## TIMOTHY L. BRADEN - DIRECTOR OF FINANCE, CFO

As Treasurer and Chief Financial Officer, Mr. Braden's responsibilities include managing day-to-day, monthly, quarterly and annual accounting department activities; applying generally accepted accounting principles to all activities; processing all invoices and payments to vendors and supervising timely remittances; monitoring, managing and forecasting cash flow; scheduling and directing billing to clients; preparing general ledger and financial statements on a monthly, quarterly and annual basis; monitoring activities of the firm's accounting department; negotiating and maintaining relations with banking and financial institutions and administrating the computerized accounting system.

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# KEY PERSONNEL

## BLAKE CAESAR - DIRECTOR, MUNICIPAL SOLID WASTE

As Director of Municipal Solid Waste, Mr. Caesar coordinates, directs, and monitors operations-related health, safety, and environmental compliance programs, issues, and results. He assists in developing, monitoring, and instituting programs and procedures to ensure environmentally sound, safe, and legal operation of all activities. Mr. Caesar develops and implements policies and procedures necessary to meet requirements of occupational health and safety, corporate health and safety policies, and federal, state, county and/or, local health and safety regulations. Mr. Caesar also develops, implements, and assists in enforcement of policies and procedures to assure a safe workplace for all employees, contractors, and visitors.

## RICHARD SCHRIBER - DIRECTOR, REMEDIATION

Richard Schriber supervises and directs construction and environmental remediation services and/or design personnel and clerical staff. He administers and coordinates the work of project staff, contractors, and consultants. Mr. Schriber acts as principal liaison with clients, contractors, and consultants on facilities, studies, or projects. He originates and prepares necessary technical contract data, specifications, drawings, and cost estimates. He also inspects quality and quantity of work; maintains accurate records of work and schedules, and ensures compliance with specifications and regulatory requirements for environmental and construction projects associated with government as well as non-government entities.

## WADE HAYDEN - GENERAL COUNSEL

Wade Hayden is general counsel for the company. He also serves as contract administrator, coordinating and reviewing environmental proposals and contracts as well as implementing complete documentation and execution of proposals and awards.

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# KEY PERSONNEL

## BENARD WRIGHT - DIRECTOR, FUEL SERVICES

Mr. Wright is recognized expert in fuel properties and fluid flammability, combustion, and flammability mitigation. He is also a leading scientist in fuel tank flammability and explosivity. He established and supervised experimental laboratory, bench-scale, and full-scale techniques used for characterizing fluid flammability and explosion hazards. He was involved in laboratory fuel tank flammability testing for the FAA and other commercial companies. Mr. Wright has also been involved in hydraulic fluid testing and fluid specification development of fluids such as non-flammable and bio-based fluids. Mr. Wright managed the flammability-testing laboratory that certifies phosphate ester type fluid used in commercial aviation as well as all DoD and commercial fluids. He holds patents in water-emulsion fire resistant hydrocarbon fuels.

## DON WIEST - DIRECTOR, ABATEMENT

Mr. Wiest directs managerial and financial operations of the abatement division on a daily basis. His responsibilities include controlling overall performance of this division and planning the direction of the abatement division. In addition, Mr. Wiest estimates and manages abatement projects for asbestos, lead, PCBs, and mold remediation. Mr. Wiest successfully oversees small to very large multi-phased projects with commercial and industrial firms, government, and state facilities.

## TERRY DAUGHERTY - DIRECTOR, DEMOLITION

Mr. Daugherty has 29 years in construction and has managed and successfully completed construction projects in excess of \$100,000,000. His key areas of responsibility involve management of building construction, demolition, site work, environmental contracting and commercial interior finish out. His duties include estimating and supervising projects, materials management, and personnel. He also writes contracts for sub-contractors, develops work plans, and acts as project manager insuring that clients are kept up to date with progress, scheduling issues and billing.

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